



# The Pulse of the Market

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	Number of Active Listings	Number of Current Pending	Ratio of Pending Compared To Active Listings	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Average List Price of Homes Sold in Last Six Months	Average Sold Price of Homes in Last Six Months	List to Sales Ratio in Last Six Months	Days on Market of Solds in Last Six Months	Days on Market of Current Actives	Rate of Absorption (in months) *See note Below	Number of Months Inventory Available	AVG LP\$/Sq Ft (Current)	AVG SP\$/Sq Ft (Solds in Last Six Months)
0-99,999	53	15	28.3%	7	55	\$ 81,686	\$ 66,348	81.2%	98	76	9.2	5.8	\$ 69	\$ 53
100,000-149,999	162	46	28.4%	47	120	\$ 138,609	\$ 129,104	93.1%	84	119	20.0	8.1	\$ 110	\$ 104
150,000-199,999	352	72	20.5%	97	223	\$ 181,940	\$ 172,889	95.0%	95	118	37.2	9.5	\$ 120	\$ 114
200,000-249,999	294	50	17.0%	74	138	\$ 235,313	\$ 222,418	94.5%	100	123	23.0	12.8	\$ 125	\$ 117
250,000-299,999	151	23	15.2%	52	67	\$ 286,469	\$ 270,360	94.4%	115	134	11.2	13.5	\$ 132	\$ 114
300,000-349,999	90	11	12.2%	24	35	\$ 339,086	\$ 318,246	93.9%	134	123	5.8	15.4	\$ 134	\$ 119
350,000-399,999	55	4	7.3%	18	25	\$ 391,778	\$ 367,218	93.7%	105	168	4.2	13.2	\$ 141	\$ 125
400,000-449,999	40	6	15.0%	15	16	\$ 462,913	\$ 422,828	91.3%	112	127	2.7	15.0	\$ 164	\$ 141
450,000-499,999	43	7	16.3%	6	9	\$ 503,078	\$ 469,533	93.3%	178	168	1.5	28.7	\$ 156	\$ 158
500,000-549,999	25	3	12.0%	6	12	\$ 554,792	\$ 526,167	94.8%	112	114	2.0	12.5	\$ 159	\$ 160
550,000-599,999	31	3	9.7%	10	7	\$ 651,700	\$ 567,000	87.0%	194	167	1.2	26.6	\$ 158	\$ 136
600,000-699,999	23	1	4.3%	6	3	\$ 726,800	\$ 645,000	88.7%	23	163	0.5	46.0	\$ 199	\$ 150
700,000-799,999	26	2	7.7%	9	3	\$ 851,300	\$ 746,667	87.7%	123	186	0.5	52.0	\$ 198	\$ 151
800,000-899,999	9	1	11.1%	6	6	\$ 905,083	\$ 821,650	90.8%	166	156	1.0	9.0	\$ 200	\$ 187
900,000-999,999	15	0	0.0%	1	2	\$ 1,064,950	\$ 965,000	90.6%	98	107	0.3	45.0	\$ 232	\$ 248
1 Million +	37	0	0.0%	11	3	\$ 1,546,667	\$ 1,423,000	92.0%	123	179	0.5	74.0	\$ 312	\$ 290
<b>Market Totals</b>	<b>1406</b>	<b>244</b>	<b>17.4%</b>	<b>389</b>	<b>724</b>	<b>\$ 557,635</b>	<b>\$ 508,339</b>	<b>91.2%</b>	<b>116</b>	<b>139</b>	<b>120.7</b>	<b>11.7</b>	<b>\$ 163</b>	<b>\$ 148</b>

Rate of Absorption: The Total Number of Closed Sales over the past 6 months in a given \$ category divided by 6 = The Average number sold in a \$ category per month. Therefore, the Total of Active Listings in any given \$ category divided by the average number sold per month (rate of absorption) = The Number of Months of Inventory available in any given \$ category.